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**— ARTICULATION AGREEMENT  
BUSINESS ADMINISTRATION BACHELOR DEGREE COMPLETION PROGRAM  
BETWEEN  
CORNING COMMUNITY COLLEGE AND ALFRED UNIVERSITY**

**PURPOSE OF AGREEMENT**

This document establishes a transfer articulation agreement between Corning Community College and Alfred University. Its purpose is to afford students the opportunity to pre-plan their college careers, and to facilitate the transfer process from Corning Community College to the Bachelor of Science (B.S.) degree program in Business Administration at Alfred University.

**GENERAL GUARANTEE OF ADMISSION AND STANDING**

Students are guaranteed admission into the B.S. in Business Administration program at Alfred University, and also guaranteed full junior status, if they meet the following criteria.

- Graduate from Corning Community College with the Associate in Science (A.S.) or Associate in Arts (A.A.) degree;
- Have achieved an acceptable cumulative grade point average of for all courses taken; and
- Have completed pre-requisite courses in Business Administration and achieved a minimum overall grade point average of 2.5. Students with GPAs of 2.0 to 2.5 will be considered but not guaranteed admission.

**GENERAL GUARANTEE OF OPPORTUNITY TO GRADUATE**

Students who graduate from Corning Community College having taken a minimum of 63 credits from courses listed in Appendix A of this agreement are guaranteed the opportunity to earn the bachelor's degree with 60 credits of normal coursework through Alfred University and satisfactory completion of the physical education requirement.

**TRANSFER OF COURSES FROM CORNING COMMUNITY COLLEGE**

Alfred University will accept all credits required for the Corning Community College Associate in Science or Associate in Arts degree, including pre-requisite courses in Business Administration from Appendix A, in transfer, toward fulfillment of requirements for the bachelor's degree. A minimum of 60 credits must be taken through the Alfred University degree completion program in Business Administration. Alfred University graduation requirements for this program stipulate that a portion of these 62 credits, to be determined by Alfred University, must be completed in residence. Corning Community College graduates who take additional courses through Corning Community College to fulfill the prerequisites for the Alfred University degree completion program or for any other purpose, may transfer additional credits over and above the number required for the AA or AS degree up to the Alfred University limit of 75 transfer credits. But a minimum of 60 credits must still be completed at Alfred University.

**PROMOTION OF AGREEMENT**

Both parties have the right to use this agreement and the names of Corning Community College and Alfred University in all promotional activities including college catalogs and recruitment or advisement activities.

**PROVISION FOR CHANGES IN POLICIES OR CURRICULA**

Proposed changes in policies or curricula by either party should be communicated in writing to the other party.

**PROVISION FOR CANCELLATION**

Either party may independently cancel this agreement by notifying the other party in writing no less than one year before the intended date of cancellation.

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**APPROVED FOR CORNING  
COMMUNITY COLLEGE BY:**

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Marian Eberly  
Vice President of Academic Affairs

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Date

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Date

**APPROVED FOR ALFRED  
UNIVERSITY BY:**

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W. Richard Stephens  
Vice President of Academic Affairs and Provost

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Date

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Nancy Evangelista  
Associate Provost and Dean  
College of Professional Studies

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Date

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John D. Cerio  
Director, Downstate and Continuing Programs

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Date

**APPENDIX A**  
**ALFRED UNIVERSITY/CORNING COMMUNITY COLLEGE**  
**COURSE REQUIREMENTS PER INSTITUTION**

**Courses to be Completed through CCC Associate Degree Program**

English (ENGL1010-1020)	6
Mathematics (MATH1215 or higher)	3
Upper Level Math (MATH1510 or 1610)	3
Economics Foundations (ECON2001,2002)	6
Lab Science electives	6
Public Speaking – SPCH1080	3
Liberal Arts and Sciences elective – Humanities	3
Liberal Arts and Sciences elective – Social Sciences	3
Accounting (ACCT1030,1040)	8
Principles of Business (BUSN1040)	3
Business Law (BUSN1231)	3
Statistics (BUSN2053)	4
Computer Courses (CSIT1390 or BUOT1062, CSST1031,1051,1101)	4
Program Electives (MGMT2041 and MKTG2050)	6
Wellness (2 Wellness activity courses are required to satisfy AU PE requirement)	2
<b>Total CCC Credits</b>	<b>63</b>

**Courses to be Completed through AU Bachelor's Degree Program**

BUSI 213	Research Methods	3
BUSI 453	International Business	3
BUSI 499	Business Policy	3
MKTG 452	International Marketing	3
FIN 348	Managerial Finance	3
MGMT 328	Management and Organizational Behavior	3
MIS 101	Computer and Society	3
MIS 190	Intro to MIS	3
BUSI 485	Business Internship or MKTG 453 Marketing Practicum	3
Program Elective: One 300+ numbered business course:		3
<b>Total Business Credits</b>		<b>30</b>
Liberal Arts Requirement		<b>19<sup>1</sup></b>
Free Electives		<b>11</b>
PE Requirement (waived for students 25 and older)		<b>2 - 3<sup>2</sup></b>
<b>Total AU Credits</b>		<b>60 - 63<sup>3</sup></b>

<sup>1</sup>A total of 30 credits in a liberal arts area to be determined by Alfred University, need to be completed as part of this program.

<sup>2</sup>Students who completed only 1 credit of wellness activity courses at CCC will be required to complete 3 credits at AU to meet the PE requirement.

<sup>3</sup>The PE requirement is waived for those 25 or older at the time of admission to a degree program at Alfred University. Therefore these students will be required to complete the minimum of 60 credits of non-PE courses through Alfred University.